



1

2 27

28

2020 8 14

202062


1		88,648	1	
	2		3	4
	5			.....5
2	2019 1 1			
	HB Technologies Corporation			1
		2		
			3	
				.....20
3				
				.....29
4				
				.....32
5				
				.....38
6				
				.....41
7				
				36
	1			.....43



1

88,648

1

2

3

4

5

1

1

88,648

88,648

1		73,648	73,648
2		15,000	15,000
		<b>88,648</b>	<b>88,648</b>

2

73,648

73,648

---

2%

3

15,000.00

2015 -2019

10.85%

11%

2023

21,713.30

1

2019

	<b>2019 12 31 /2019</b>	
	93,555.44	100.00%
	65,255.94	<b>69.75%</b>
	1,309.70	<b>1.40%</b>
	5,535.19	<b>5.92%</b>
	<b>72,100.83</b>	-
	24,314.25	<b>25.99%</b>
	5,874.71	<b>6.28%</b>
	<b>30,188.96</b>	-
	<b>41,911.87</b>	-

2

		<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>
		103,846.54	115,269.66	127,949.32	142,023.75
	69.75%	72,434.09	80,401.84	89,246.05	99,063.11
	1.40%	1,453.77	1,613.68	1,791.19	1,988.22
	5.92%	6,144.06	6,819.91	7,570.10	8,402.81

		<b>80,031.92</b>	<b>88,835.43</b>	<b>98,607.33</b>	<b>109,454.14</b>
	25.99%	26,988.82	29,957.59	33,252.92	36,910.74
	6.28%	6,520.93	7,238.23	8,034.44	8,918.22
		<b>33,509.75</b>	<b>37,195.82</b>	<b>41,287.36</b>	<b>45,828.97</b>
		<b>46,522.18</b>	<b>51,639.62</b>	<b>57,319.97</b>	<b>63,625.17</b>
		<b>4,610.31</b>	<b>9,727.75</b>	<b>15,408.10</b>	<b>21,713.30</b>

2023

21,713.30

15,000

**4**

19.88%

30%

2020 6

2020 7 31

2.3

5,565

70% 30%

**1**

APP

APP

2

1

25

		+
	12-20km/h	25km/h
	1-3km	3-10km
	5km	50-60
	1 /15 1.5 15 +	/10 2 20-30 + 1

1

3

3-10

3-10

9

2018

75%

10

2

3

2019

3

2019

4

15

Google

2

1

2

2

1.5

2 /

2019

3.25 / 2.80 / 2.61

/

3

2020 3

2020 7

/ /

0.38 /0.61 /1.25

**1**

1

2

**2**

2020 7  
40 50 60 / 8.48  
2,121/1,697/1,414  
/ / 1,888  
/2,880 /3,880 206 /315 /425

3

1

40 1

85%-95%

2

2018 5  
2019 2.5 2020 7 31  
APP 90  
4

3

/

1

2

APP

APP

3

4

1

2

2

2

2-3

2

2020 8 31

32

22.6

13.8

8.8

32

2,000

36

22

32

5

5

5

0.7

3

5.7

20

20

1,500

25

300

200

3,000

50

30

7

2

5

30

70%

30%

1

/

	T+12	T+24	T+36	T+48	T+60	T+72	T+84
	-	21.00	30.00	30.00	30.00	30.00	9.00
	21.00	9.00	-	-	-	-	-
	-	-	-	-	-	21.00	9.00
	21.00	30.00	30.00	30.00	30.00	9.00	-
	70%	30%	-	-	-	-	-
	1.30	1.30	1.30	1.30	1.30	1.30	1.30
	2.10	2.21	2.32	2.43	2.55	2.68	2.81
	<b>10,462.73</b>	<b>26,679.95</b>	<b>32,957.58</b>	<b>34,605.46</b>	<b>36,335.74</b>	<b>24,799.14</b>	<b>6,009.02</b>

70% 30%

1

	2	/30	30	30
	2	20	+	1 /10

	2	20	+	1	/10
	2	20	+	1	/10

2

20-30

30

2

2.1

2

2020 3

4-6

6-8

2

	T+12	T+24	T+36	T+48	T+60	T+72	T+84
	27,300	39,000	39,000	39,000	39,000	11,700	-
NÁZEVH DFŽDŠ	2,594	6,299	7,410	7,410	7,410	4,817	1,112
	24,707	30,108	22,698	15,288	7,878	1,697	-

3

1

2

25%

4

		T+12	T+24	T+36	T+48	T+60	T+72	T+84
1		10,463	26,680	32,958	34,605	36,336	24,799	6,009
2		6,861	16,981	20,370	20,782	21,215	14,085	3,322
3		34.42%	36.35%	38.19%	39.95%	41.61%	43.20%	44.72%
4		-	-	-	417	956	392	100
5		600	600	-	-	-	-	-
6		-	-	-	-	-	-	-
7		3,001	9,099	12,587	13,406	14,165	10,322	2,587
8		750.31	2,275	3,147	3,352	3,541	2,580	647
9		2,251	6,824	9,441	10,055	10,624	7,741	1,941
10		-	25.58%	28.64%	29.05%	29.24%	31.22%	32.29%

4.25

2

24.84%

5

/ /

6/5/4

4.5/4.0/3.5

/ /

0.38 /0.61 /1.25

2019

3.25 / 2.80

/ 2.61 /

2019

2018

2019

35.41%

1

**2            2019    1    1**

2017 CAS 22

1

2017 CAS 22

2017 CAS 22

2017 CAS 22

HB Technologies Corporation

2

2017 CAS 22

2017 CAS 22

HB Technologies Corporation  
HB Technologies Corporation 2019 1 2019 12 E F  
HB Technologies Corporation 2017

CAS 22

HB Technologies Corporation

2

HB Technologies Corporation

HB Technologies Corporation

10 A F 2017  
1 E 165 HB 2019  
Technologies Corporation 8.6671% E 14  
2019 12 F 250  
HB Technologies Corporation 7.7363% F  
19 2020 6 30  
2020 4 11 2018  
HB Technologies Corporation 12.76  
2019 17.84

HB Technologies Corporation

2014 8 8 100%

2017 10

100% 38.17%

2018

HB Technologies Corporation HB

Technologies Corporation

2020 6 30

HB Technologies Corporation 7.7363%

2020

6 30

178,435.10

HB Technologies Corporation

2019

1,000

HB Technologies Corporation

1

2020 2

2020 6

30%

2

2020 6

28

2

1		1 -	850.00	2020/1/7	2020/6/30	2.82%	
2		21901A 2	10,000.00	2020/1/10	2020/3/31	4.50%	
3		B160C0244 91	700.00	2020/3/13	2020/6/15	3.75%	
4		22301A 2	10,000.00	2020/4/1	2020/6/30	4.60%	
5		200202	1,000.00	2020/5/18	2020/6/18	3.65%	

6		1 -	50.00	2020/7/1		2.59%	
7		XM3046- 1	5,000.00	2020/7/1	2020/11/16	4.30%	
8		1 -	720.00	2020/7/2		2.59%	
9		B160C0244 91	700.00	2020/7/10	2020/10/9	3.70%	

5

6

2020 6 30

7

2020 6 30

8

2020 6 30

178,435.10

HB Technologies Corporation

9

2020 6 30

2,990.85

1.09%

Hero Youon Private Limited	2018	2	860.44	0.31%	49.00%	
	2019	11	200.04	0.07%	24.97%	
LOMARE TECHNOLOGIES	2020	1	1,930.38	0.70%	25.00%	
	-		<b>2,990.85</b>	<b>1.09%</b>	-	-

1 Hero Youon Private Limited

2

TECHNOLOGIES

2020 6

LOMARE

TECHNOLOGIES

2020 6 30

**10**

2020 6 30

**11**

2020 6 30



2020		40,702.57	4.81%
7,090.07	8.63%		6,644.74
7.87%			

	2020	1-6	2019	1-6	
		29,649.16		35,813.92	-17.21%
		6,161.55		3,711.38	66.02%
		3,184.69		1,330.67	139.33%
		1,707.17			

2020

2

2020

2020

6,161.55

2019

66.02%

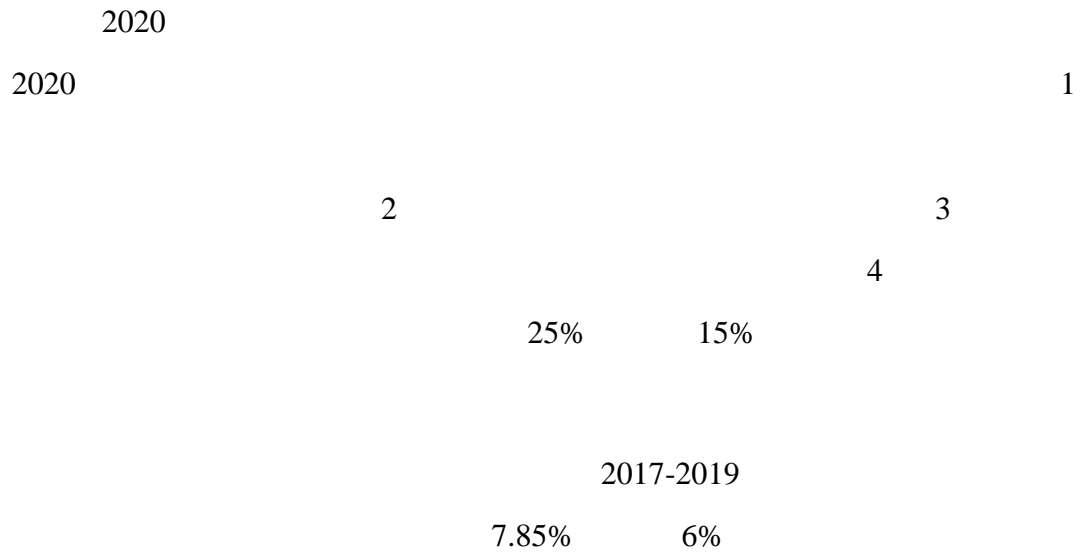
2020

18.11%

-33.98%

20%

2020



2020

1

2 2020

4

1

10%-30%

80%-95%

10%-20%

2



3

A

A

834069

2019 12 31

%

1	1	68.12
1	2	17.56
2	3	12.19
3	4	1.96
4		0.18

2019

68.12%

3

2.14%

10.58%

1

1 2017-2018

1

200.00

200.00

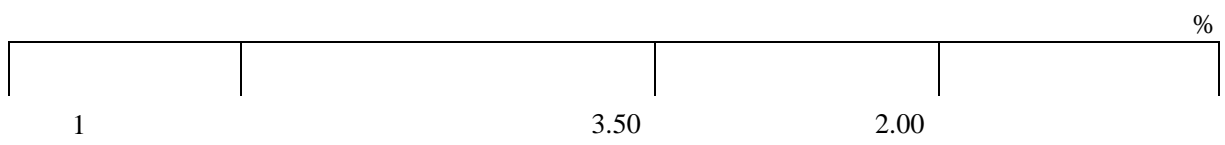
2

3


		%	
1	1	5.00	5.00
1	2	15.00	10.00
2	3	50.00	20.00
3	4	100.00	50.00
4	5	100.00	50.00
5		100.00	100.00

**2 2019**

2019 1 1



1

5

1

	2020 6 30 /2020 1-6	2019 12 31 /2019	2018 12 31 /2018	2017 12 31 /2017	%
	40,445.82	50,726.73	68,637.03	48,570.80	
-	244.20	205.97	370.12	283.81	

2017-2019

2020 1-6

3,000.00

179.56

179.56

2

-

						-	
2017		7,000.00	6,000.00	11,000.00	2,000.00	826.17	4.85%
		10,000.00	-	400.00	9,600.00		
2018		2,000.00	20,000.00	2,000.00	20,000.00	304.10	4.93%
		9,600.00	-	6,000.00	3,600.00		
2019		20,000.00	11,000.00	20,000.00	11,000.00	1,192.07	4.92%
		3,600.00	20,000.00	13,600.00	10,000.00		
2020 1-6		11,000.00	-	3,000.00	8,000.00	472.03	4.52%
		10,000.00	-	100.00	9,900.00		

				2017	2018
2019	2020	6			11,600.00
23,600.00	21,000.00		17,900.00		
826.17	304.10	1,192.07	472.03		4.5-5.0%
	2018		2019		
2018	20,000			2019	
-					

	2020 6 30	2019 12 31	2018 12 31	2017 12 31
	40,445.82	50,726.73	68,637.03	48,570.80
	17,900.00	21,000.00	23,600.00	11,600.00

48,570.80      68,637.03      50,726.73

40,445.82

3 IPO				2017		
2018	2019	2020	6	IPO	2017	2018
32,150.06		4,886.65	4,744.05	4,688.62		
	2019	2020	6		629.84	2,423.81
2,241.06		2,358.45				

4

6

13

/

2020 7

/

/

2019 4 11

18,102,000.00

10,701.09

2020 7

2017 6

2017 10

18,102,000.00

2020 8 24

1,401,191.03

10,000

0.05% 2019

0.28%

7

36

1

36

1

36

1

1

1

IC

2

2019 6 28

[2019]10064

22

10

2020 8 18

2017 1 1

74

2019

4,101.16

695.56

4.38% 1.39%

5%

2020 6  
2020 6

36 1 1

1 2020 8 18

2017 1 1

2 74 1

3 2019  
4,101.16 695.56 4.38% 1.39%  
5%

2020 6  
2020 6

---

1 74



9

2020071 2020 6 11

1

\*ST 2020 6 17  
2019  
\*ST

2

2020 8 24

3

2020 6 23

[2020]983

40,000

6

2020 7 20

2020

8 10

4

1

2

3

\*ST

1

2

\*ST

（本页无正文，为《关于永安行科技股份有限公司公开发行可转换公司债券申请文件反馈意见的回复》之盖章页）



(本页无正文，为中国国际金融股份有限公司《关于永安行科技股份有限公司公开发行可转换公司债券申请文件反馈意见的回复》之签字盖章页)

保荐代表人:   
赵欢

  
杨光



中国国际金融股份有限公司

2020年9月9日

保薦机构（主承销商）：华泰证券股份有限公司

发行人：中国中冶股份有限公司

住所：北京市朝阳区东三环中路1号

办公地址：北京市朝阳区东三环中路1号

电话：010-64611000

传真：010-64611000

邮编：100020

电子邮箱：zhongtiao@zmtc.com.cn

网址：www.zmtc.com.cn

法定代表人：李水荣

总经理：李水荣

财务总监：李水荣

董事会秘书：李水荣

董事长：李水荣

副董事长：李水荣

董事：李水荣

监事：李水荣

独立董事：李水荣

外部审计机构：普华永道会计师事务所

律师事务所：中伦律师事务所

资产评估机构：北京中企华资产评估有限公司

